

NACAS Attendees: Here's a partial list of *Higher Ed SUCCESSES*.

Clients that partnered with Copier Analytics to analyze their Copying and Printing infrastructure along with a Total Cost of Ownership (TCO) Analysis, *with Copier Analytics bearing 100% of the risk...* There were NO upfront or out-of-pocket costs or fees for the analysis and report.



"This was a painless process that was a win-win for the users and the University. Thanks again for the significant cost savings achieved by Copier Analytics and the professionalism that you and your staff demonstrated during the process." [Saved \$11,181,780]

Steven Donofrio
Vice President for Administration
New York University



"The Copier Analytics Team was very professional in their interactions with the University Community. They completed a campus-wide audit of our copiers and upgraded equipment where needed, without hindering our savings. In addition, there was no reduction in service from our vendor as a result of the new reduced pricing.." [Saved \$4,500,000]

Ken Kaiser
VP, CFO, and Treasurer
Temple University



"It is my opinion that Copier Analytics was primarily responsible for allowing the University to overcome the...challenges as well as provide their guidance and expertise through the provider selection process.

Additionally, Copier Analytics provided indispensable insight allowing the University to conduct efficient and effective contract negotiations by compiling detailed guidelines along with an operational model required for effective program administration. Moreover, Copier Analytics role in developing a successful contract management model cannot be understated.

...the overall experience with Copier Analytics was exemplary. Copier Analytics' involvement has allowed the University to enjoy substantial cost savings." [Saved \$1,956,000]

Matthew Larson, MBA,
Director of Procurement,
University of Connecticut



"Jan Debassac from Copier Analytics has been excellent to work with since the first meeting..."

I can confidently recommend Copier Analytics as a buyer's advocate. They were a valuable resource throughout our engagement reducing the hassles and frustration of researching and evaluating copier/printer equipment, technology, and software trends and best practices. As guide to the process, Jan provided unbiased insight to our approach which yielded significant financial savings." [Saved \$663,236]

Stacy Slocum
Chief Information Officer
St. John Fisher College



Iona College [Saved \$462,241]

College of Mount Saint Vincent [Saved \$335,920]