



TaraVista Behavioral Health Center reduces costs of equipment by 15% and costs of services by 75% with Copier Analytics.

Featured Success Story

TaraVista Behavioral Health saves \$238,536

Yankee Alliance is proud to announce the successful results experienced between member TaraVista and vendor Copier Analytics. By thinking outside the box, TaraVista captured cost savings, streamlined processes and improved technology for its organization by working with YA vendor Copier Analytics.

NOTE: Copier Analytics are consultants and not equipment or software vendors: Independent, unbiased, 100% vendor neutral and objective, they are not a supplier and have no affiliation with any vendor, manufacturer, business product, or software. But they know them all intimately.

Complimentary Offer for Members

[Copier Analytics](#) offers a complimentary Total Cost of Ownership (TCO) Analysis and Report to determine all components of your Document Management, and Printing and Copying expenditure, *and how much you can save.*

[Copier Analytics](#) will do a completely FREE Analysis to determine your Document Management, and Printing and Copying TRUE Total Cost of Ownership (TCO), and provide an assessment of your organization's printing practices, workflows, technology, security practices, and green initiatives.

- There are NO upfront costs or fees.
- Copier Analytics will bear 100% of the risk.
- Copier Analytics will devote their full resources doing all the work necessary, and provide a report identifying your current true TCO and how much you can save.

If you choose to implement the savings, [Copier Analytics](#) contingency-based method means:

A small percentage of those savings pays their fee....

If they don't find (and deliver) you savings, you pay them nothing!

Copier Analytics conducts a comprehensive analysis of organization's document production operations and recommends a strategy, methods, and tactics to attain increased operational efficiency.

Interested in learning more? For more information contact Jan Debassac, Copier Analytics CEO, at (646)-669-3178 or JanDebassac@CopierAnalytics.com.

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SUCCESS

Savings Solution

In 2018, TaraVista Behavioral Health Center engaged the services of Copier Analytics to conduct a thorough analysis of their print management services. Jan Debassac, CEO of Copier Analytics managed the RFP process flawlessly and assisted TaraVista every step of the way. Copier Analytics established a solid partnership with TaraVista and maintained transparency, openness and support through the entire process. "They exceeded all expectations," says Thomas D. Feight, Director of Information Systems at TaraVista. "Since the onset of our relationship with Copier Analytics; TaraVista has seen a 15% reduction in equipment cost, and a 75% reduction in service costs."

Copier Analytics assisted TaraVista in acquiring a multiple line direct file sharing e-fax option which has shown a substantial reduction in cost. Additionally, with the help of Copier Analytics, TaraVista was aligned with companies that decreased cost, streamlined processes, and improved technology, but also support TaraVista's high standards of customer service.

Yankee Alliance Contract

- YA-SV-013 | Copier and Printer Management Consulting

About TaraVista

- Behavioral health services; inpatient hospital provides mental health and co-occurring addictions care.
- 108 Staffed Beds
- Location:
85 Patton Rd
Devens, MA 01434

Contact

To learn more about our YA-SV-013 contract, contact your **Account Manager** or:

Member Services Manager Name HERE
Manager, Member Services
Office: 978-470-200 ext. # HERE
Email: MS-Manager emailaddress HERE